

DUE DILIGENCE AND BUSINESS AND SHARE VALUATIONS

2 DAY MASTERCLASS



“INVESTIGATE BEFORE YOU INVEST....” “VALUE BEFORE YOU BUY AND SELL”

MASTERCLASS OVERVIEW

Many capital acquisitions and disposals have resulted in disappointment for both buyers and sellers for two reasons – Inadequate due diligence investigation and inappropriate valuation computation.

Due diligence is a systematic and focused review, investigation and analysis exercise carried out to evaluate the target business or project with the view to reaching an objective decision on the status of the target business or project.

Due diligence activities are conducted in relation to specific focused areas such as, financial, commercial, IT, legal and regulatory, operations and environmental on an integrated basis.

The purpose of a due diligence is for the investor, buyer and financial institution to be empowered to be able to understand the transaction, to negotiate the transaction, to assess the value of the transaction and to ensure that returns and rewards are greater than the risks and exposure of the transaction.

Valuations plays an important role in virtually every financial and business transaction to meet the solvency and liquidity test of corporate legislation and the determination of fair market value for business disposals, acquisitions, mergers and private equity transactions, and property transactions.

The mission of every company and business should be to optimise the net worth of the business as this will impact on the saleability of the business and the personal wealth of the owners. Consequently directors, business owners and investors and professional accountants need to know how to objectively value companies, businesses, commercial properties and the related owner's interest. This seminar supplies the delegates with the know-how and techniques to objectively do business valuations, including commercial properties.

This 2 day seminar provides all the essential best practice principles, tools and techniques to do a comprehensive integrated due diligence and business and share valuations with appropriate valuation methods for different applications.

WHO SHOULD ATTEND

Accountant, Auditors, Financial Directors, CEO's Financial Managers, Business Brokers, Financial Analysts, Brokers and Financiers, Venture Capital and Private Equity advisors, commercial attorneys, government tax officials and auditors.

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MASTERCLASS PURPOSE

The purpose of the seminar is to empower directors, executives and managers across the board to do a proficient and professional due diligence audit and business and share valuation computation.

This seminar is ideal for directors and executives of public listed companies, private companies, revenue services and professional accounting and audit practices.

MASTER CLASS SEMINAR BENEFITS

- Understand all the components of the due diligence audit
- Recognise the numerous risks associated with the due diligence
- Understand the linkage of due diligence and valuations
- Quantify the importance of value creation to the survival and success of a business
- Decide which valuation techniques you can use to your maximum advantage
- Value companies for mergers and acquisitions, disposals private equity and new issues
- Assess the impact of corporate decisions on the value of the firm
- Quantify and deal with the risk associated with corporate valuations
- Apply the latest valuation methods to different situations and cases
- Learn the techniques to value businesses, intellectual property, software companies, commercial property and farms

DAY 1:DUE DILIGENCE AUDIT

SESSION 1: DYNAMICS OF DUE DILIGENCE

SESSION 2: DUE DILIGENCE FUNDAMENTALS

SESSION 3 DUE DILIGENCE AUDIT BEST PRACTICES

SESSION 4 DUE DILIGENCE APPLICATIONS

DAY 2:BUSINESS VALUATIONS

SESSION 1: IMPORTANCE OF VALUATIONS

SESSION 2: VALUATION PROCESS

SESSION 3: BUSINESS VALUATION METHODS

SESSION 4: BUSINESS VALUATION CASES

A detailed agenda for the above training programme can be provided to you upon request. We will also forward you the profile of the trainer and the relevant testimonials. The above training programme can be conducted as in-house workshop or a public workshop. The agenda can be customised according to your business model and requirements.

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